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INTRODUCTION TO BT WEB GROUP

BT Web Group is a full-service marketing, media, and business development agency located in Lexington, KY. We typically get invited in to meet with company owner(s) who have a vision for very large growth with realistic timeframes and want to expedite the plan by outsourcing their marketing department to a team of objective-thinking professionals who have the knowledge and capability to do anything that requires a computer and the internet to make it happen.

This publication will give you a small taste of what we have done for other clients and what we can do for you too.

Enjoy,

Brian EvansPresident
BT Web Group

Scan this QR code to schedule a consultation!





00

Introduction to BTWG

Spread

Logos & Identity Examples

01

AirMart

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Breaking Trail Jerky

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Red Light Dealz

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BTWG Services

















































CLIENT SYNOPSIS: FULL SERVICE CLIENT

01

AIRMART

AirMart is a family-owned business that buys, sells, and brokers piston and jet aircraft.

- Business Strategy
- Marketing Plan Creation
- Website Development
- Logos
- Brand Identity & Awareness
- Graphic Design
- Brand Apparel
- Social Media
- Event Marketing
- Videography
- Photography
- · SEO (Search Engine Optimization)
- PPC (Pay Per Click Advertising)
- Software Development
- Email Marketing
- Podcast Production
- Direct Mailer
- · Email Marketing
- Reporting Analytics



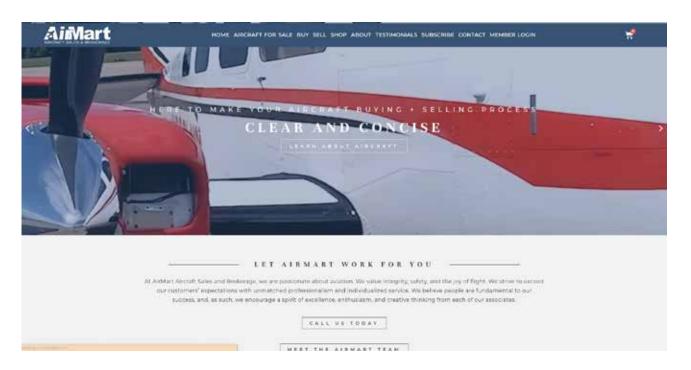






Branded Apparel Illustration







Website Design

Social Media













Business Cards

Print Mailers/Ads

02

BREAKING TRAIL JERKY

Breaking Trail Jerky is a developer and producer of unique beef jerky flavors.

- Business Strategy
- · Website Development
- Website Hosting
- Logos
- Brand Identity
- Graphic Design
- Product Photography
- · Social Media Management
- Product Photography





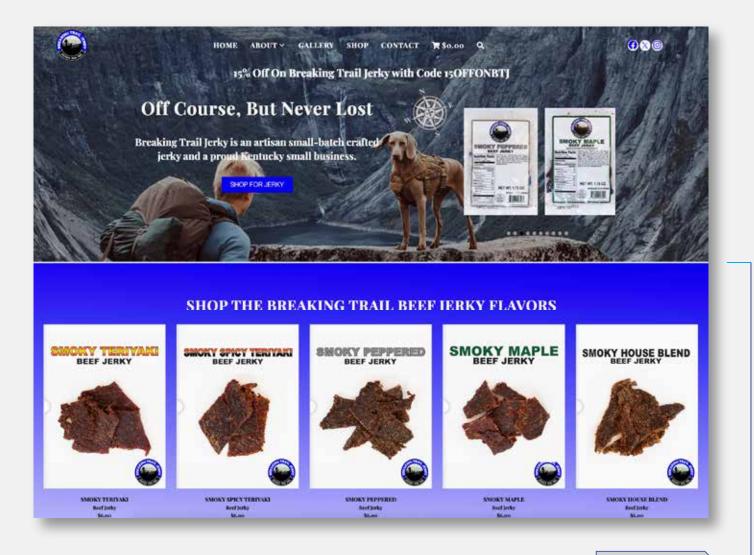
Logo/Social Media/Flyer









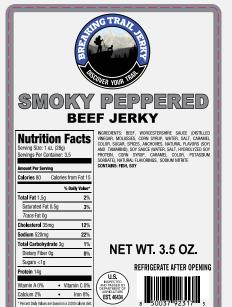


Website Design

Product Labels









03

REDLIGHT DEALZ

RedLight Dealz is a national buyer, wholesaler, and retailer of thousands of consumer products.

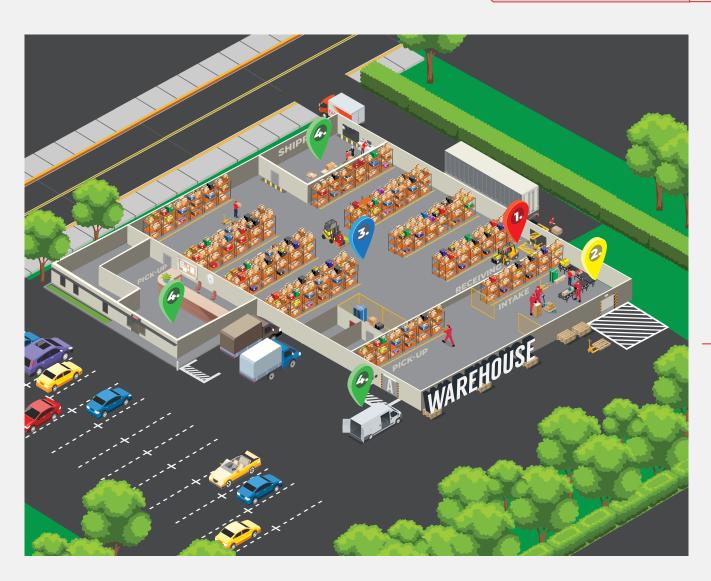
- Business Strategy
- Website Development
- E-Commerce
- Website Hosting
- Email Marketing
- Logos
- Brand Identity
- Graphic Design
- · Social Media Management
- · Warehouse Systems Organization
- Custom Inventory & Barcode Software Development







Warehouse Logistics Planning



Red Light Dealz Logistics Planning Illustration

04

COMMONWEALTH ELECTROLYSIS

Commonwealth Electrolysis provides hair removal therapy with specialized electrolysis treatment.

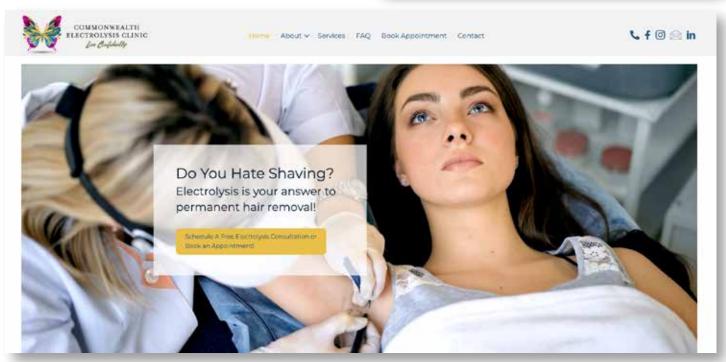
- Website Development
- Calendar Integration
- Website Hosting
- Logos
- Brand Identity
- Business Cards
- Graphic Design



COMMONWEALTH ELECTROLYSIS CLINIC

Live Confidently







05

JACK JOUETT TAVERN

Jack Jouett Tavern is a public golf course bar and restaurant that wanted rebranding and business growth assistance.

- Logos
- Brand Identity
- Print Marketing
- PPC (Pay Per Click Advertising)
- · Local SEO (Search Engine Optimization)
- Graphic Design



Sign Style Logo



The Ride Logo



Young Logo

Jack Jouett Tavern Logo Treatments



Armed Logo

06

RODGERS PAINTING

Rodgers Painting is a family-owned residential and commercial painting business with multiple locations across Kentucky.

- Business Strategy
- Logos
- Brand Identity
- Print Marketing
- PPC (Pay Per Click Advertising)
- · Local SEO (Search Engine Optimization)
- FAQ Video Production
- Graphic Design









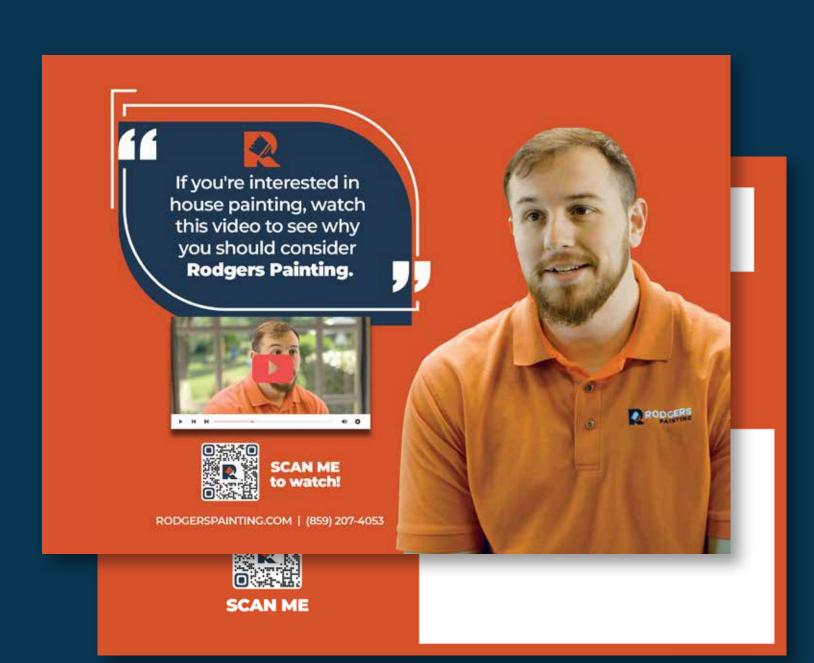
RODGERS







Logo Style Guide / Business Cards





Print Mailer / Web Banners





SKILLED PAINTING SERVICE PROFESSIONALS NEAR YOU!

Our friendly team of painting service professionals located in userspace, Air are experienced, skilled, and trained in extension and intensir participal, sheetnock inpain, commercial viety inscription and restroyal walkaper françaing and removal, as well as professional wall mutatic.









OUR RECENT LEXINGTON, KY PAINTING PROJECTS

Howeast Rodgers Painting, our mission is to enhance the essence and beauty of the interior or extenor of your horns and trustness with the best painting sensice that money can buy. Click the link below to see photos of our most recent painting projects in KK.

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07

MASONIC LIBRARIES

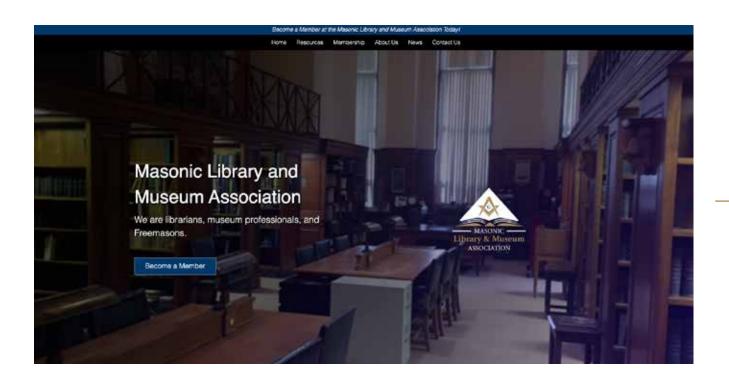
Masonic Libraries is a national research organization that wanted rebranding and improved online presence.

- Logos
- · Brand Identity
- Website Development
- Website Hosting
- Graphic Design



Library & Museum ASSOCIATION

Logo / Website



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POWER NATIONSTUDIOS

POWERNATION TV brings you four in-depth how-to shows that cater to automotive interests, featuring Detroit Muscle, Music City Trucks, Carcass, & Engine Power!

- Logos
- Brand Identity
- Promotional Graphics
- Apparel Graphics
- Event Promotion















Caddy Design



Step Side Design



C-10 Design



Branded Welding Mask









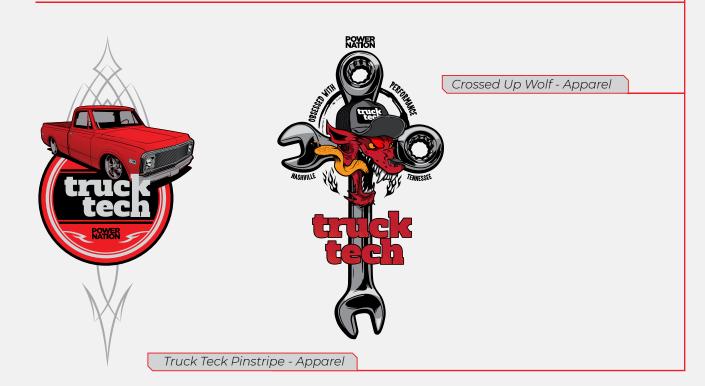
POWERNATION





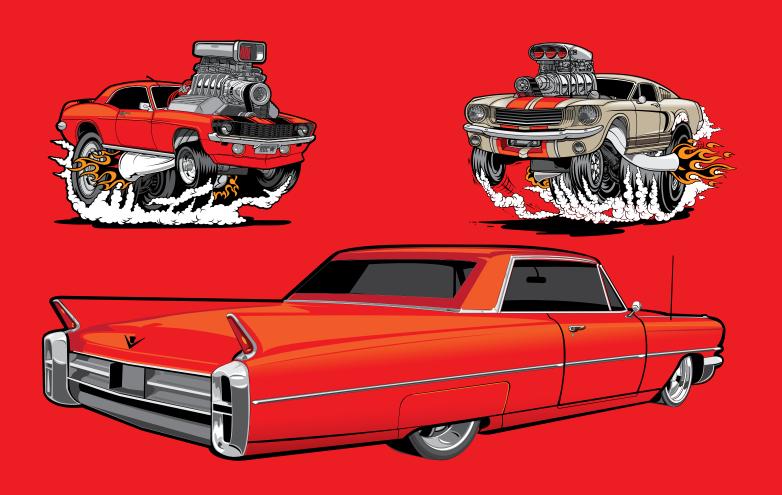








Event Illustration for Apparel



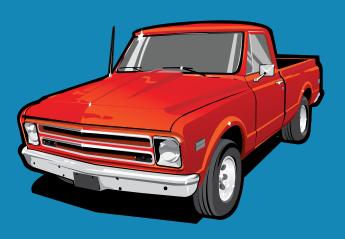
Automotive Illustration





Automotive Illustration





09

MSD PERFORMANCE

MSD was the first company to develop and offer the multiple sparking, capacitive discharge ignition for engines. MSD develops and produces high tech electronics for hot rods, classic cars, and most importantly, RACE CARS!

- Logos
- Brand Identity
- Promotional Graphics
- Print Media
- Apparel Graphics
- Product Photography
- Packaging





























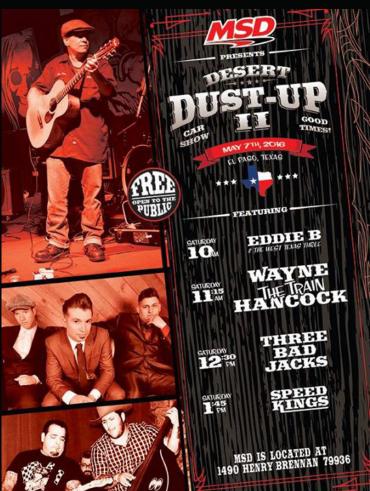




Ads / Event Apparel















Product Ads / Event Ads











Product Packaging







Trade Shows







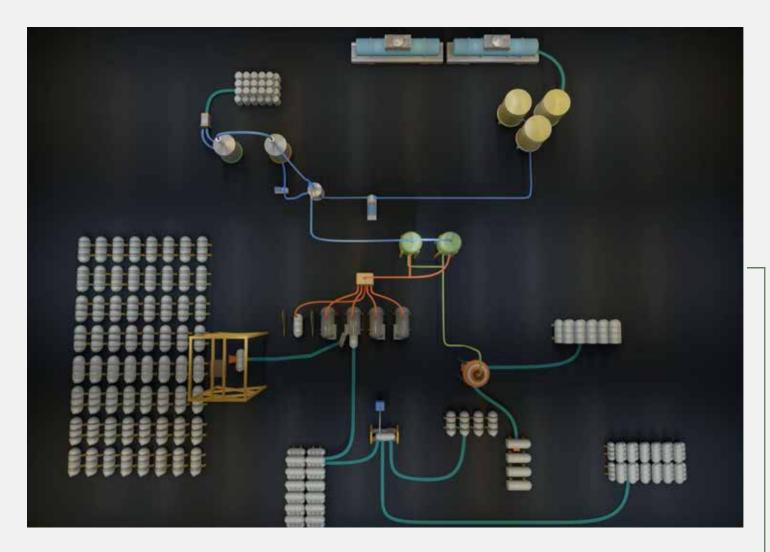
10

DEPARTMENT OF ENERGY

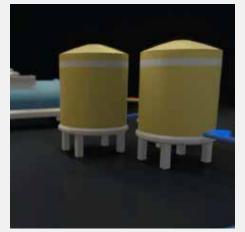
Video Production

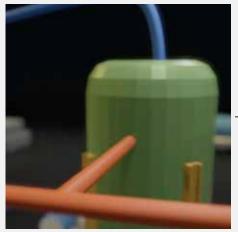
The Department of Energy had a multitude of secret squirrel (confidential) projects for us to assist with.

- Logos
- Website Development
- Website Hosting
- Drone Photography
- Video Production
- · Video Animation Production
- Graphic Design
- Print Marketing
- Photography











Secret Squirrel Processes



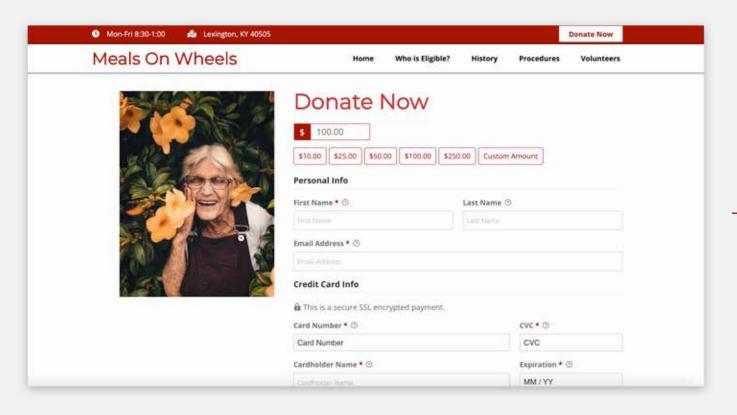
11

MEALS ON WHEELS

Meals on Wheels is a nationally recognized nonprofit organization that helps feed the elderly population who is unable to adequately feed themselves.

- Logos
- Website Development
- Website Hosting
- Digital Donations
- · Digital Payment Gateway





Website

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BEST CHOICE SUPPLY

Best Choice Supply is a wholesale HVAC supply company that really likes to think outside the box with its marketing.

- Logos
- · Website Development
- Website Hosting
- Social Media
- Software Development We built a custom Round Robin Lead Generation Campaign that rotates inbound leads to various VIP contractors.
- · SEO (Search Engine Optimization)
- PPC (Pay Per Click Advertising)



HOME VENDORS RESOURCES > FABRICATION SHOP FORMS THE BEST TEAM CONTACT



Looking for Something Specific? Name Kentucky's #1 HVAC Email Wholesale Distributor Phone We must provide the highest level of ****** customer service by exceeding our What items are you looking for? customers expectations each and every time we come in contact with them. If we ever fail in doing this, please let us know. Who We Are **DEWALT** YELLOW JACKET















In April 1988 Dan Kemper and Randy Mesalam started Best Choice Supply to provide exceptional service and remarkable products to you, our comfort solution providers. Throughout the years the business has grown and many things have changed. But what they set out to do from day one has not. To this day Best Choice Supply is committed to establishing, growing and preserving our partnerships with customers, employees and vendors.

See Our Vendors

Dealers

100%

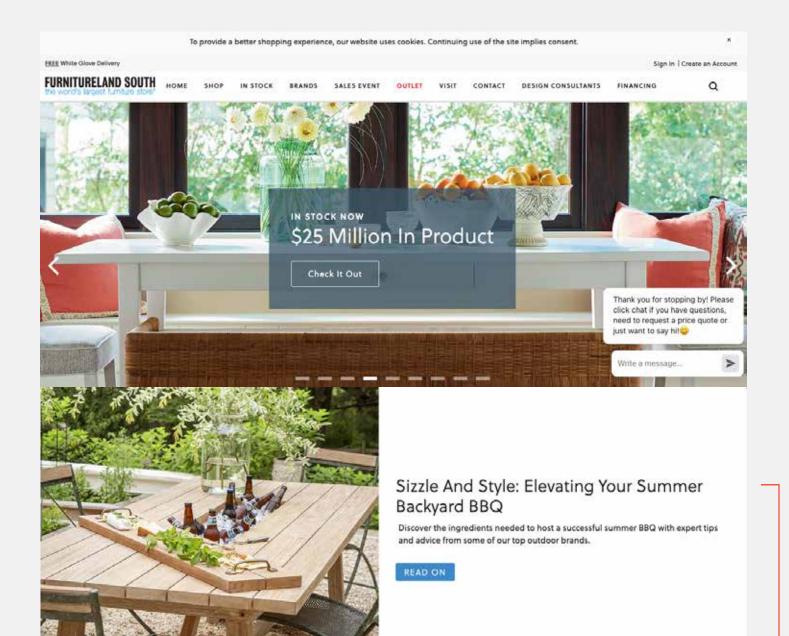
Satisfaction

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FURNITURELAND SOUTH

Furnitureland South is the world's largest furniture store located in North Carolina. We created a massive online marketing campaign that awarded Brian Evans, Marketer of the Year in 2015.

- · Total leads generated: 11,417
- · Total online marketing dollars invested: \$186,000
- · Average cost per lead: \$15.70
- · Average revenue per lead: \$235
- Total new revenue generated: \$3.2M
- ROI: 1,720% (Every \$1.00 invested returned \$17.20)
- · Total website visits up 35% over previous year.
- · YTD sales up 11% in 5 months
- The best revenue month to date was \$14.2M
- Highest growth percentage month was up 47% over the previous year.
- Assisted in the hiring process of key personnel to establish a marketing department capable of handling a large influx of new business.
- We built a new follow-up and up-sell process for sales representatives to increase conversion rates with new leads.
- · A customer loyalty process and a referral process to increase the lifetime value of each customer.



Designing Beautiful Spaces With Color Theory

Learn how to harness the power of color theory to turn your home into a stunning work of art.

GET STARTED



Website

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KEMI

KEMI is a quasi-governmental company with over \$1B in assets and is Kentucky's leading provider of workers' compensation insurance and is rated A- (Excellent) by A.M. Best. KEMI has over 20,000 policyholders in all 120 counties in Kentucky.

- Brian Evans was appointed by Governor Matt Bevin to serve on the Board for KEMI from 2018 - 2022.
- During this time, Brian initiated a change to the by-laws to create a Marketing Committee for KEMI.
- In 2019, Evans was elected the Chairman of the Marketing Committee for the duration of his term.
- Services overseen by Evans and the Marketing Committee include but are not limited to:
- Business strategy
- Brand revitalization with a new logo, messaging, and public appearance
- Website redesign
- · Software development
- Customer acquisition
- Customer retention
- Public relations
- Social media
- Video production
- Event production
- · Third-party procurement
- Marketing automation



Accidents happen. We're here to help you.

Did you get injured on the Jeb? If so, KEMI is ready to work with you and provide the highest standard of care available throughout your claim. We believe that starts with offering claimants a clear picture of how our claims process works.









Report an incident or illness immediately. Receive initial medical treatment.

Return to work and continue approved treatment if needed, Close the claim.

FIND A PROVIDER >

The Claim Process

KEMI policybolders are responsible for reporting injuries or illnesses in a timely manuer; however, the claimant may submit his or her own First Report of incident using the <u>IA-1First Beoort of incident</u> form.

Once a work-related incident is reported to KEMI, our Claims Teamwill move into action by reviewing the information and ensuring the claimant receives the care they deserve.

Submitting a First Report of Incident

KEMI policyholders are responsible for reporting injuries or illnesses in a timely manner. However, a claimant may submit a First Report of Incident using the IA-1 First Report of Incident or Illness form. Find details below in Frequently Asked Questions > How do t report an incident?

Still have questions?

If you have a claims question, give us a call at 1-800-640-KEMI (5364) or 859-425-7800. You may also use the contact form here.





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MEDIA PRODUCTION

BT Web Group also has a full-service Media Production team with two in-house studios which also includes a Podcast Studio and a Green Screen Studio. Our talent and equipment is capable of handling all levels of video, audio, and feature film production. BT has produced hundreds of videos, recorded dozens of live business events, produced TV and Radio Commercials, as well as a feature-length Documentary that won the award for best editing by the Crown Point International Film Festival.







HIGH PERFORMANCE DITATE

MSD Performance - NBC:15 sec



Brian Evans U.K. Business School Presentation



- The Masonic Table Documentary



Going South

Traci Stone's Dance Studio



Shalamar Parrish - Interview



Real Estate - 109 Loose Leaf



World's Quickest Radial Car



The Ol' Orange Bang

INTASONIC TABLE

THE ART OF DINING IN FREEMASONRY

THEMASONICTABLE.COM

THE FULL LENGTH DOCUMENTARY WILL BE AVAILABLE FOR STREAMING IN SPRING 2022

DIRECTOR: BRIAN T. EVANS, JR., P.M.
DOCUUMENTARY BY BT MEDIA PRODUCTIONS
IN ASSOCIATION WITH THE RUBICON MASONIC SOCIETY





Producers Brian T. Evans, Jr. P.M. | John W. Bizzack, P.M. Andrew Hammer, P.M. | Dan M. Kemble, P.M.



prime video









LIVE EVENT PRODUCTION





















LIVE EVENT PRODUCTION







2023 **Masonic** Education















BTWG SOFTWARE:

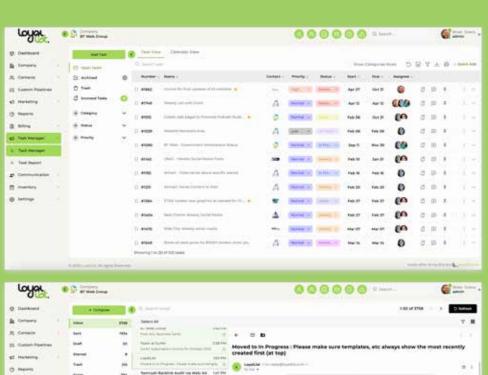
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SOFTWARE DEVELOPMENT

If your business has a need for custom software of any size or capability, we have you covered. The best example to illustrate our incredible software development capabilities is to look at the software, LoyalList.

LoyalList is a custom business management software that BT has been developing since 2021 and as of this publication, we have over 7,000 development hours invested, comprised of 5 committed developers.

This software is built from the ground up. It is CRM (Customer Relationship Management) software that will rival the most well-known CRM companies in the United States. This software is already in full beta use by BT and select companies and when fully developed, will provide businesses of all shapes and sizes a centralized online location to manage, market, and oversee nearly every aspect of their business, and as a result, establish higher loyalty with customers.





** Table -Edit Template --Street Street M. ***** --. . . -ED H Ad Sea (Sec.) 11 --BT WEB CROUP DESIGN == □ = -No. bear 8- PHV or farming DETECTOR OF THIS WEEK'S BLOG POSTS At 100000 of lates. -

Custom CRM Development





QUICK HITS:

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BTWG RESOURCES



Scan Here

Marketing Strategies Book

Marketing is one of the hardest things for businesses to do correctly, and it's also the most important. Inside this "The Marketing Strategies Book," written by Brian Evans and published by BT Web Group, you'll discover 101 Awesome Marketing Strategies you can use to grow your business. This book is available on Amazon. Snap the QR code to learn more.





Scan Here

BTWG Website Resources

These resources can assist in beginning the process of building that presence by explaining the importance of Video Marketing and Video Production, SEO, PPC, Social Media Marketing, and Content Marketing. They are step-by-step e-books to walk you through each topic.

Snap the QR code to learn more.





Scan Here

Brian Evans UK Business School Presentation

This video presentation offers a glimpse of how Brian and BT Web Group combines common sense and critical thinking with marketing, sales, and business development. In 2023 Brian delivered a presentation to a Business class at The University of Kentucky, entitled: "Deliver Results. Not Excuses." Snap the QR code to watch this presentation.



QUICK HITS:

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BTWG SERVICES

- Strategy
- Marketing Consulting
- Brand Identity
- Creative
- · Graphic Design
- Web Design
- Business Photography
- Growth
- SEO
- PPC
- Social Media
- Direct Mail
- Software Development
- App Development
- Web Maintenance
- Website Hosting
- Website Updates
- Digital I.T.
- · Google Monitoring
- Book Publishing
- Going South Studios (Audio/Video recording)
- Video Production
- TV & Radio Production
- · Podcast Recording and Production

